# COVID-19 TOURISM IMPACT REPORT

British Columbia Regional Tourism Secretariat

# **APRIL 04, 2020**

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### FOR QUESTIONS CONTACT:

Glenn Mandziuk Chair, BC Regional Tourism Secretariat 250-860-5999 ceo@totabc.com

# PROVINCIAL SUMMARY

The British Columbia Regional Tourism Secretariat, British Columbia Hotel Association and the British Columbia Destination Marketing Organization Association are continuing to leverage our collective business network to collect, collate and report on the impact of the COVID-19 pandemic on tourism businesses and to gather feedback on potential response and recovery measures. This business intelligence was gathered through telephone surveys from March 30th to April 3rd, 2020, with 514 different tourism businesses.

This week, hundreds of businesses have shared heartbreaking stories with our staff teams as the impact of COVID-19 deepens and changes the lives of tourism employees, entrepreneurs, families and communities. Our teams have also heard about innovative ways that tourism businesses are adapting to the current operating environment and making meaningful contributions to their communities. While tourism businesses are resilient and resourceful, it is clear that extraordinary government action and leadership is required.

### Key Issues for Consideration

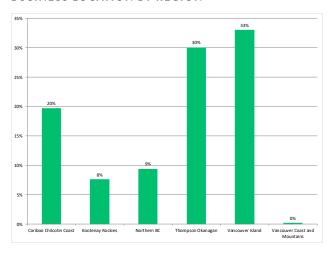
- The federal wage subsidy and other programs must be extended for the duration of the summer to provide more certainty to seasonal businesses.
- Insurance is a growing point of concern; many businesses have renewals coming due with significant rate increases.

On behalf of the British Columbia Regional Tourism Secretariat and our partners, I would like to thank the Honourable Minister of Tourism, Arts and Culture, Lisa Beare, and her staff for their dedication and support during this most challenging time.

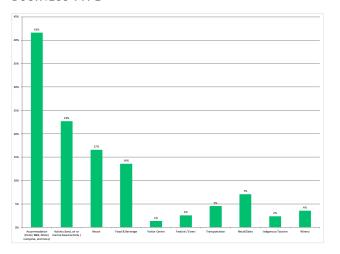
Sincerely,

Glenn Mandziuk Chair, British Columbia Regional Tourism Secretariat

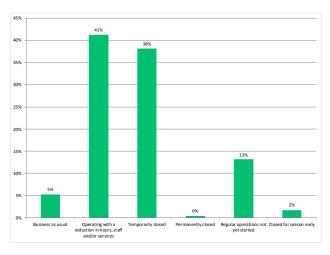
### **BUSINESS LOCATION BY REGION**



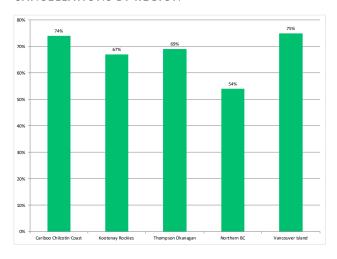
### **BUSINESS TYPE**



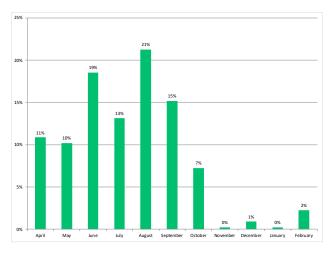
### IMPACT ON OPERATIONS



### **CANCELLATIONS BY REGION**



### IMPACT ON FUTURE BUSINESS

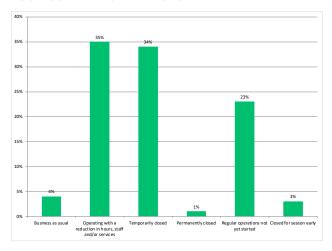


### STAFF LAYOFFS

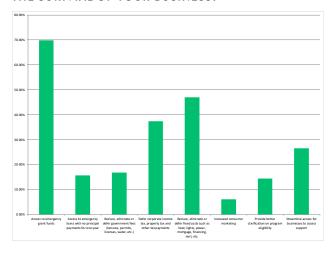
• **5,647** reported layoffs across 435 businesses; average 13 layoffs per business

### FINANCIAL IMPACTS

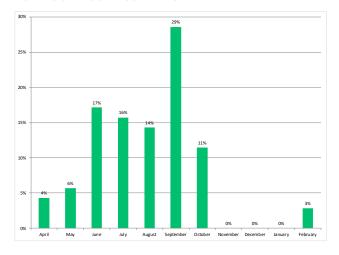
- Average loss of \$105,665 to date due to COVID-19 per business
- On average each business requires \$30,001 per month to remain solvent



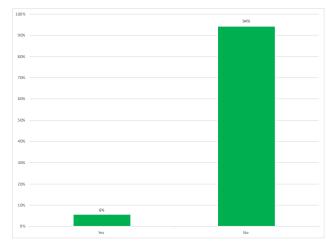
# WHAT GOVERNMENT ACTION IS NEEDED TO ENSURE THE SURIVIAL OF YOUR BUSINESS?



### HOW FAR OUT HAVE YOU SEEN FUTURE BOOKINGS FOR YOUR BUSINESS IMPACTED?



# HAVE YOU ACCESSED ANY GOVERNMENT PROGRAMS, SUPPORTS OR SERVICES RELATED TO COVID-19?



#### RECOVERY AND SUPPORT

### **REGIONAL SUPPORT**

- Pressure for regional staff to assist businesses to access support programs is growing.
- Request for more communication and marketing leadership from region (business pushback on DBC actions to-date).

### PROVINCIAL SUPPORT

- Accommodation businesses would like to see clearer cleaning guidelines from the CDC/Health Authorities, especially with the essential services protection statement.
- Urgency for access to cash and programs is growing, reports
  of those who applied early still having no funds.

### FINANCIAL IMPACTS

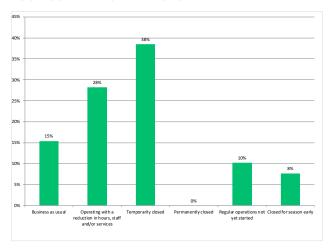
- Average loss of \$107,490 to date due to COVID-19 per business
- On average each business requires \$15,987 per month to remain solvent

### LABOUR IMPACTS

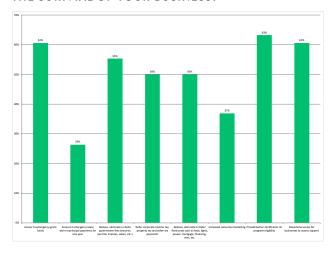
- 455 reported layoffs
- 201 seasonal workers will not be hired

### **GENERAL NOTES**

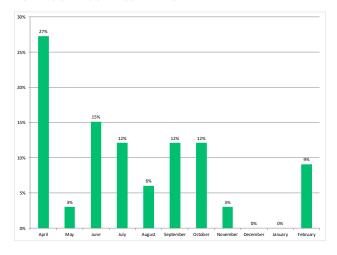
• Businesses report feeling unsupported by Destination BC's actions to-date.



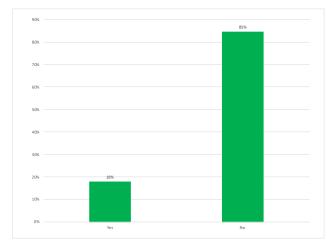
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### RECOVERY AND SUPPORT

### **REGIONAL SUPPORT**

- Continued emphasis on collaborative regional marketing recovery planning
- · Create summaries of key information

### PROVINCIAL SUPPORT

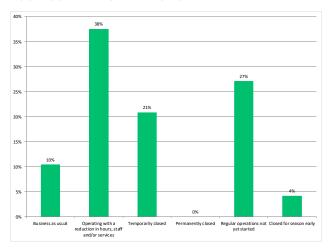
- · Greater focus on grants over loans
- July 1st property tax will be challenging for most businesses to pay

### FINANCIAL IMPACTS

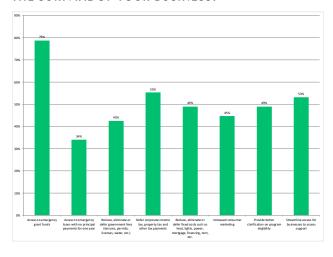
- Average loss of \$109,461 to date due to COVID-19 per business
- On average each business requires \$16,100 per month to remain solvent

### **GENERAL NOTES**

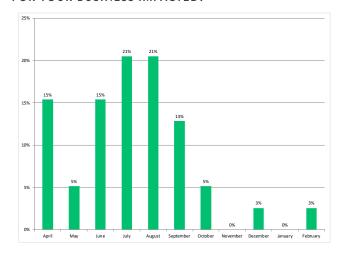
 Businesses underscored the importance of tackling the health challenges before us as quickly as possible. Health and the economy go hand-in-hand during this crisis.



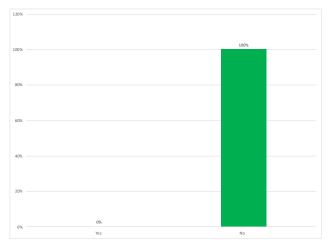
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### RECOVERY AND SUPPORT

### **REGIONAL SUPPORT**

- · Continued need for delivering clear communications
- · Advocate to municipalities to cut or defer property tax

### PROVINCIAL SUPPORT

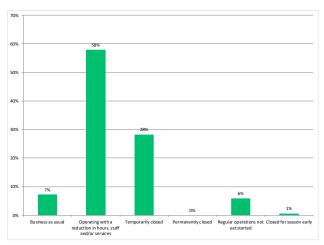
 There is a lack of certainty around relief program eligibility and timelines

### FINANCIAL IMPACTS

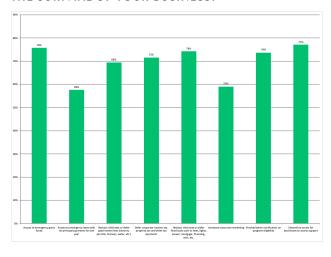
- Average loss of \$45,074 to date due to COVID-19 per business
- On average each business requires \$20,341 per month to remain solvent

#### **GENERAL NOTES**

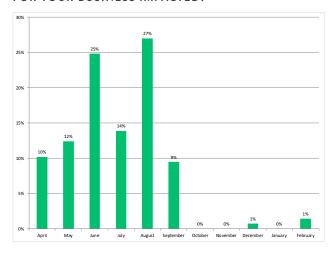
- · Wage subsidy should provide meaningful support
- Seasonal destinations have yet to feel the full impact of COVID-19



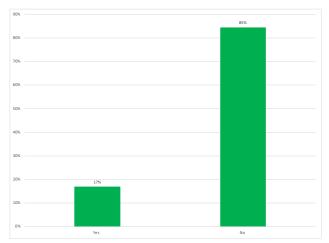
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### RECOVERY AND SUPPORT

### **REGIONAL SUPPORT**

- Enable businesses to enhance their marketing platforms / services during this downtime
- · Lobby for business needs

### PROVINCIAL SUPPORT

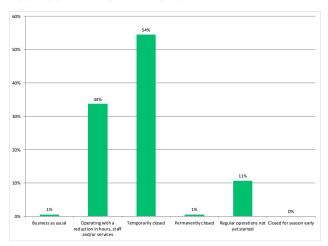
- · Require insurance companies to provide relief
- Avoid programs with deferred payments however possible

### FINANCIAL IMPACTS

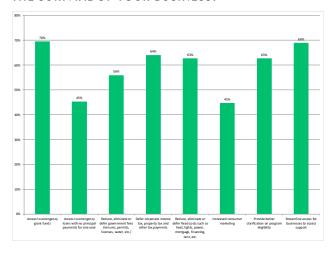
- Average loss of \$138,376 to date due to COVID-19 per business
- On average each business requires \$50,859 per month to remain solvent

### **GENERAL NOTES**

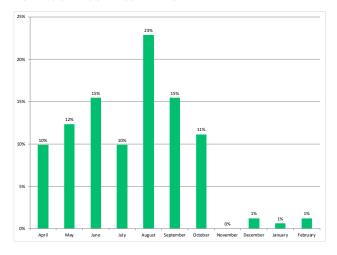
- Some tourism workers are scared to go into work; the current workforce is unreliable for businesses that are able to remain open.
- Many hotels looking to offer monthly rates.



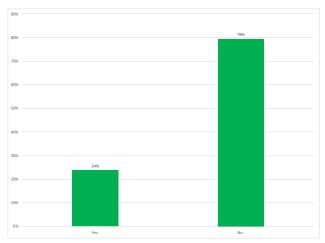
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### RECOVERY AND SUPPORT

### **REGIONAL SUPPORT**

- Provide direct support to businesses through an information hub
- · Advocate on behalf of business

### PROVINCIAL SUPPORT

- Mandate Telus, ICBC and others to provide relief measures
- Simplify information and provide easy access

### FINANCIAL IMPACTS

- Average loss of \$142,586 to date due to COVID-19 per business
- On average each business requires \$33,303 per month to remain solvent

### **GENERAL NOTES**

- The new wage subsidy program has saved many jobs for the time being
- · Inquires for future bookings have disappeared